



Soltec
POWER HOLDINGS

PRESS KIT



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1. What is Soltec Power Holdings

Soltec Power Holdings is an established group of companies operating in the renewable energy sector, particularly in the PV industry. The group, with 1.323 people employed and a 17 year long career as manufacturers of complete solar tracking systems, shows a strong commitment in innovation, developing its activity in installations located mainly in Argentina, Australia, Brasil, Chile, China, Colombia, Denmark, France, India, Israel, Italy, Kenya, Mexico, Peru, Spain and the United States. The company, founded in 2004, has a highly experienced management team.

Soltec Power Holdings involves:

- **Soltec:** the branch of the company in charge of **the manufacture of solar trackers**, offering installation and construction services, an activity that corresponds to the core business of SPH. Soltec is specialized in the development and supply of solar tracking systems.
- **Powertis:** the company's division in charge of the **development of PV projects** (Project Development). It has become an essential piece in the company's strategy, providing investors with integrated solutions in development, structuring, financing and construction of photovoltaic fields. These projects are developed with Soltec's solar trackers. Currently Powertis operates in four countries: Spain, Italy, Brazil and Denmark.



**Data from FY 2021 results*

2. Main Figures

11,8GW

Track Record

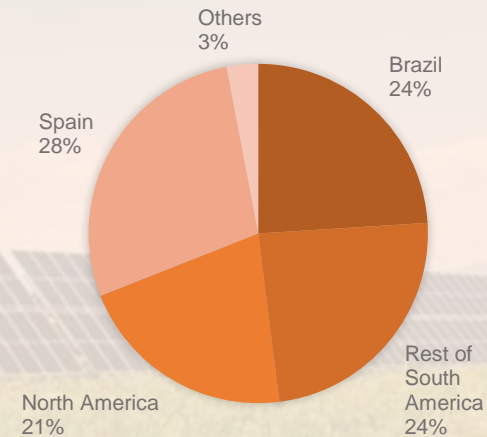
+1.300

Worldwide Employees

+35

Patents Registered

Breakdown of Soltec's cumulative revenue by geography



Spain and Latam accounted for 76% of the Group's total revenues, reinforcing the consolidated position of the Group in Latam and Europe.

*Data from FY 2021 results

2. Main Figures

Expansion in all Major Markets

Globally diversified to avoid risks and Benefit from the growth of the market

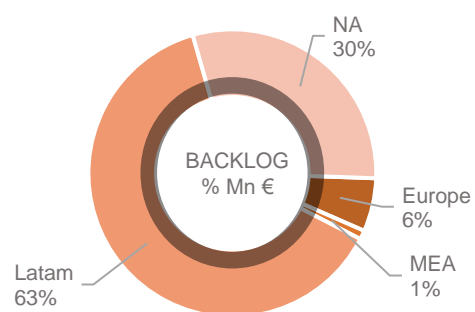
SOLTEC INDUSTRIAL

FY 2021 RECORD OPERATIONAL INDICATORS

Order Backlog & Pipeline c. €250 Mn (+32% vs FY 2020) and €3,067 Mn (+15% vs FY 2020)

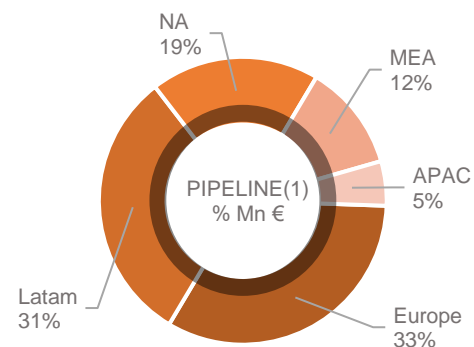
BACKLOG

% € Mn



PIPELINE(2)

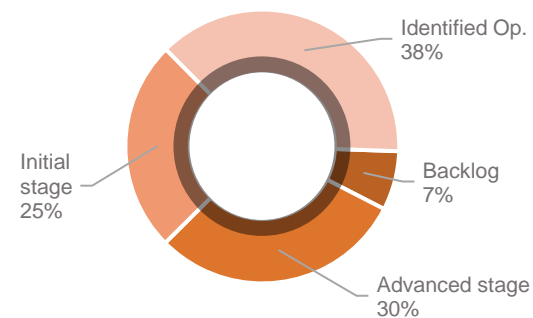
% € Mn



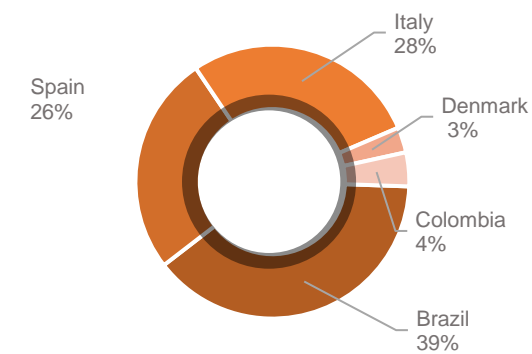
Powertis

10,3 GW Pipeline

STATUS DISTRIBUTION(1)

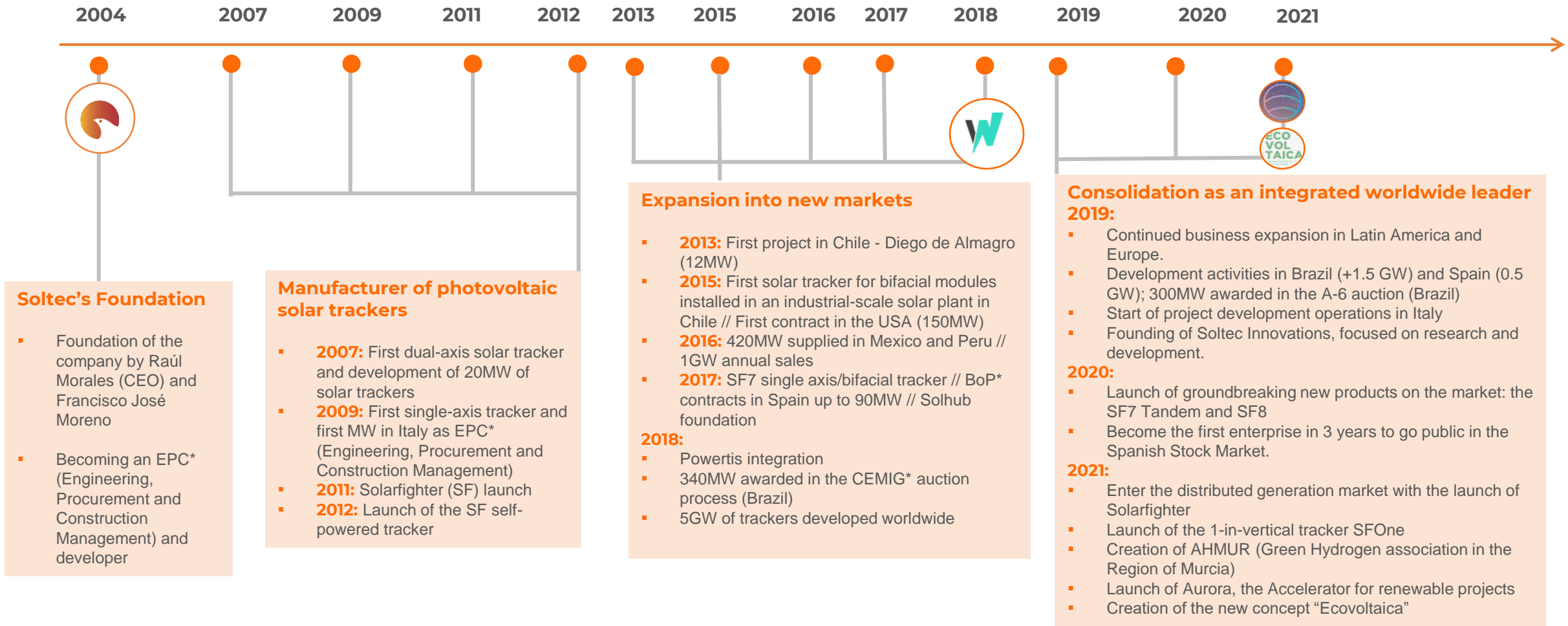


COUNTRY DISTRIBUTION(1)



*Data are from FY 2021 results

3. History



EPC:(Engineering, Procurement and Construction), refers to everything included in the contracts for the development of solar plants: design, necessary supplies and construction BoP (Balance of Plant): is a widely used term in the context of energy engineering to refer to all the supporting components and auxiliary systems of an energy system, necessary to supply the energy, besides the generator drive itself. CEMIG: Companhia Energética de Minas Gerais S.A., one of the main electricity concession companies in Brazil.

4. Unique Values

Singular proposal

- A **well-known brand** worldwide.
- Third overall historical position with an accumulated **market share of 10% in 2021** and the third position in the Spanish market as a solar tracker manufacturer.
- Portfolio of high-quality projects located in **markets with strong potential**.
- **Integrated and singular business model**, adapted to the market needs, which makes it able to capture growth and margins.
- Photovoltaic solar platform fully integrated in the **whole life cycle** of a project.
- **Ad-hoc solutions** for clients and different types of projects supported by solid agreements with suppliers and clients.
- Soltec Power Holdings operates in countries with an expected growth rate higher than that of its competitors' main markets, such as **Brazil**, where the company is the **main player**.
- **Reliable and long-term partnerships** with the main players in the energy sector, being a strategic supplier with expertise in all production phases.
- **Well positioned** for new industry developments and market growth

Innovation as DNA

- Highly innovative company with **best in class products and distinguished solutions**.
- **Pioneers in technology**: in 2015 it manufactures the first photovoltaic tracker specifically designed for mounting bifacial panels at the power plant of the La Silla astronomical observatory in Coquimbo (Chile).
- Always looking for new fields of development with **the launch of Solarfighter and SFOne**.
- Strong **R&D capabilities**.
- Unique technology that allows for greater **cost savings** and **increased production**.
- A large team of highly experienced professionals in photovoltaic energy and R&D who lead an innovative product process and have **the best technology** in photovoltaic projects.
- **35 own patents + 65 ready and waiting for approval**, which create a competitive advantage over other tracking technologies.
- **Soltec Innovations**: created in 2019 to research and develop new designs and improvements (patents, utility models, industrial designs) to add value the company's products and solutions.
 - It currently has more than 20 employees fully dedicated to R&D activities.

4. Unique Values

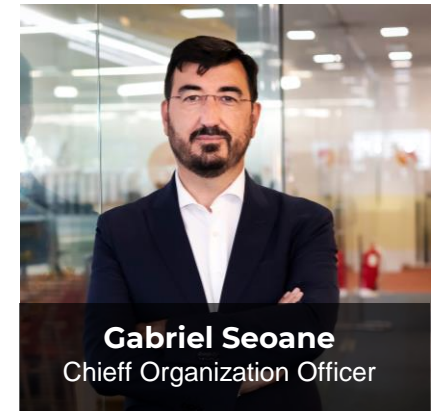
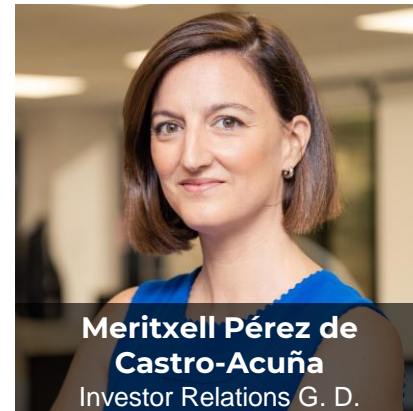
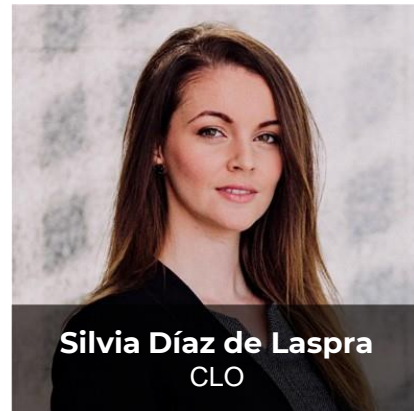
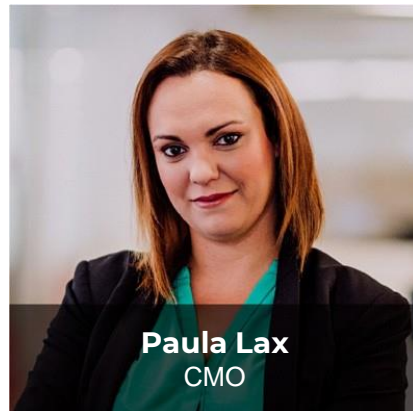
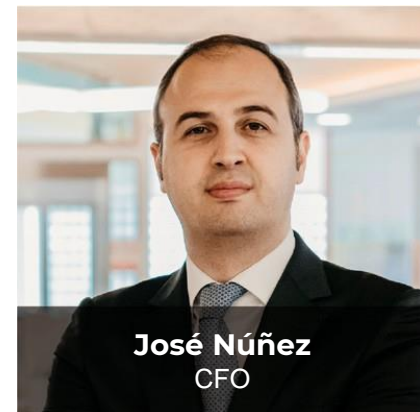
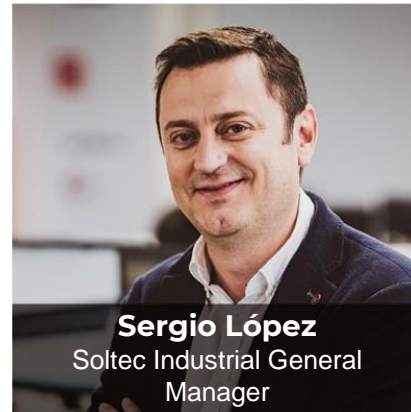
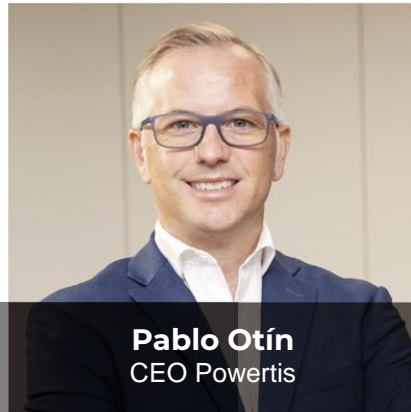
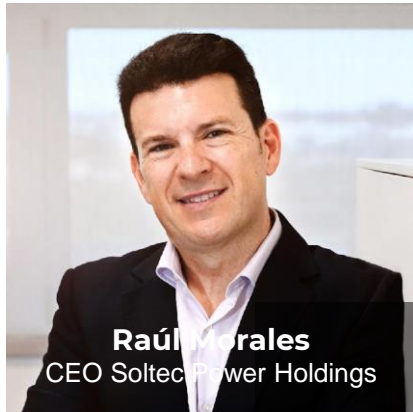
Sustainability

- Sustainable investment. **Key actor in the energy transition.**
- Highly concern with the society and the environment. Creation of the new concept **“ecovoltaica”** to ensure a positive impact of the PV plants.
 - Commitment to the place where the project will be created, using **local components** to avoid the transport and its pollution.
 - Commitment towards renewable energies and the environment. Soltec is strongly engaged in product development and research in order to offer cutting-edge technology in the sector, **minimizing the environmental impact** as much as possible while **supporting the development of local economies.**
- Highly compromised with **ESG principles**
- It is committed to positioning the Region of Murcia as a leader in the energy transition and a benchmark in the support of future projects related to green hydrogen, with the creation of the first **Green Hydrogen association in the Region of Murcia (AHMUR)**
- Soltec trackers are self-powered, requiring no additional photovoltaic module or network connection, demonstrating their commitment to **energy efficiency and sustainable** consumption.

Highly experienced management team


- **Strong experience** in the photovoltaic solar energy sector (more than 15 years on average for top managers).
- **Direct implication of the founder partners** and support from their extensive know-how.
- Global team of more than **1,323 employees** for a regional solution, close to the needs of each project.
- More than **100 engineers** worldwide.


5. Management team



6. Contact details


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